



OSI Geospatial Inc

FY 2007 AGM Presentation

Ken Kirkpatrick
President & CEO

TSX: OSI
OTCBB: OSIIF

www.osigeospatial.com





FORWARD LOOKING STATEMENTS

Certain statements made in this presentation that are not based on historical information are forward-looking statements which are made pursuant to the safe harbor provisions of Section 21E of the Securities Exchange Act of 1934 and Section 138.4(9) of the Ontario Securities Act. These forward-looking statements are subject to risks and uncertainties. Actual results may differ from these projections. The risks associated with the Company's business include risks related to its reliance on international government contracts; the number of large customer transactions and the related lengthy sales cycles in executing those opportunities; competitive bidding processes; uncertainties associated with contract negotiations; actions by government authorities; the effects of general economic and political conditions; changing foreign exchange rates; and challenges related to the company's ability to introduce, develop and implement new products and enhancements to existing products that respond to customer requirements in a changing, complex, technological market. A complete discussion of the company's risk factors is presented in the company's most recent annual reports, filed with the United States Securities and Exchange Commission ("SEC") and the Canadian Securities Administrators ("CSA"), as well as other periodic reports filed with the SEC and the CSA. The Company does not undertake any obligation to update the forward-looking statements.

All amounts are in U.S. dollars

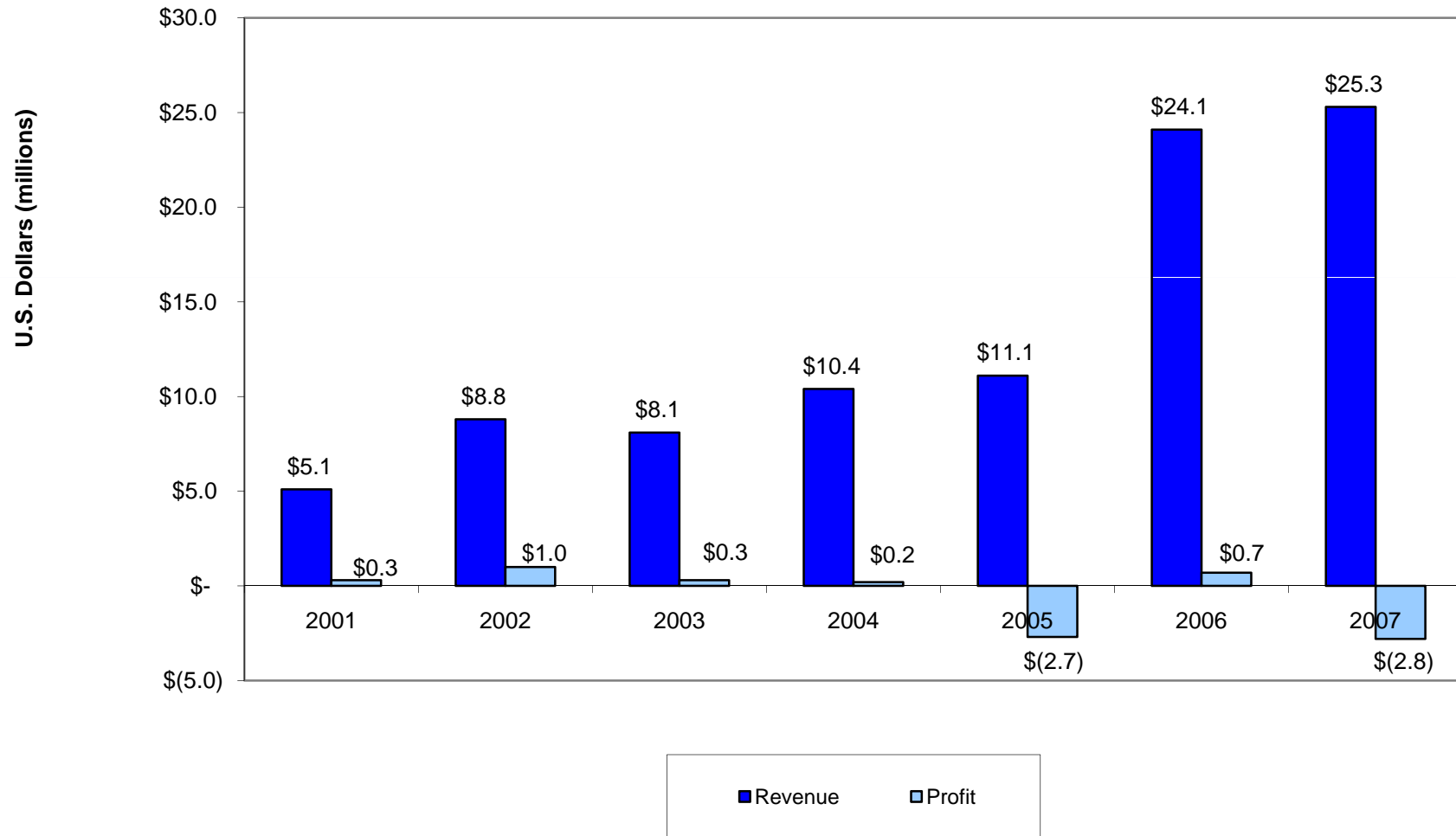


2007 Highlights

- ✓ Increased revenue to \$25.3 million
- ✓ Signed contracts worth close to \$28 million
- ✓ Awarded contracts worth more than \$26 million
- ✓ Entered the Security market - closed \$3.3 million in contracts with the U.S. Department of Homeland Security
- ✓ Continued to expanded our customer base
- ✓ Established partnerships with large defence systems integrators
- ✓ Leveraged our core technology to develop new products



Financial Summary

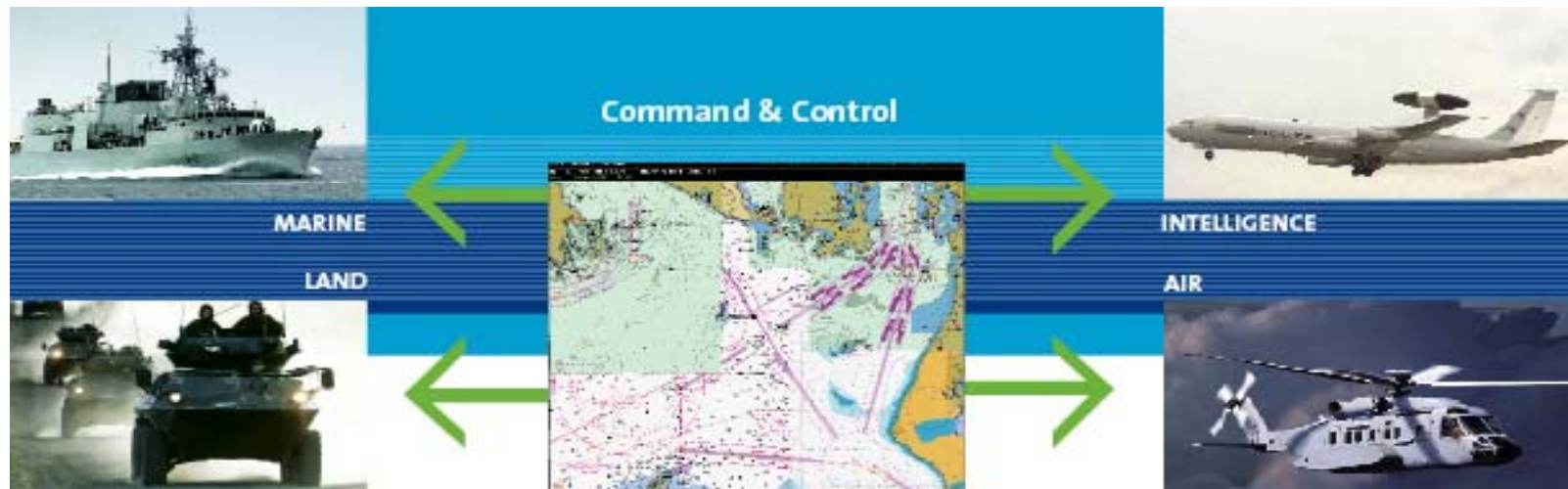




Vision

To be a leading provider of geospatial products and services that enable shared ***real-time situational awareness*** for military and security markets.

“Our products enable our customers to integrate and visualize live data with any combination of imagery, maps and charts.”





Growth Strategy

- **Expanding our product offerings** to enter adjacent and new markets
- **Positioning for large programs** by strengthening our sales and marketing capabilities across the company
- **Forging strong industry partnerships** to access major programs and international markets
- **Strengthening customer relationships** to ensure on-going repeat business
- **Entering high growth security markets**



Expanding our Product Offerings

- ✓ Investing in the development of new products
- ✓ Reducing our dependency on a specific product or market sector
- ✓ Significantly expanding our addressable markets

➤ **Solid Progress in 2007:**

- **Small Unit Situational Awareness (SUSA) system** for battle field frontline medical operations
- **Asset Control and Tracking (ACT) system** for maritime interdiction operations
- **Digital Maritime Operations Plot System (DMOPS)** for advanced submarine navigation operations
- **Small Unit Situational Awareness (SUSA) system** for military special operations and first responders operating in extreme environments (SUSA)

All new initiatives have the potential to generate a significant amount of business for the company in 2008 and into the future.



Positioning for Large Programs

- ✓ Focused on developing the United States, United Kingdom and Canadian military and Security markets
- ✓ Well positioned to develop and win large projects in these markets
- ✓ Proven technology, a excellent reputation, strong customer relationships and established industry partnerships
- ✓ Substantially expanded and enhanced our sales and marketing capabilities across the company
- ✓ Established a business development team with extensive experience developing and closing large defense contracts
- ✓ Investment in building our sales and marketing capabilities has significantly increased our sales funnel

These are the markets that will drive our future growth and we are aggressively pursuing several projects in each of these markets.



Forging Strong Industry Partnerships

- ✓ Developing strong partnerships with industry leaders = access to large programs and international markets
- **Exceptional progress in 2007:**
 - ***BAE Systems*** – UK Navy Astute Class Submarine Program
 - ***Northrop Grumman, Sperry Marine*** – UK Navy CVF Aircraft Carrier Program
 - ***Lockheed Martin, Integrated Combat Systems (ICS)*** – Brazil Navy Submarine Program

Our leading-edge technology and expanding customer base is making these partnerships possible and will contribute significantly to our growth in 2008 and beyond.



Strengthening Customer Relationships

- ✓ Developing strong customer relationships with delivery of quality products and services is the cornerstone of our business
- ✓ Building on existing and developing new customer relationships is essential for short and long term success

➤ **Expansion In 2007 :**

- U.S. Department of Homeland Security (DHS)
- U.S. Naval Expeditionary Combat Command (NECC)
- U.S. Marine Corps

Our dedicated and skilled employees are the driving force behind exceeding customer expectations and ultimately our future growth.



Entering High Growth Security Markets

- ✓ Critical Infrastructure Protection (CIP) is a major concern and a high priority for the U.S. and many other countries around the world
- ✓ The U.S. CIP market outlay for 2006 was US\$23 billion and it is forecasted to increase to over US\$56 billion by 2015
- ✓ **Progress in 2007:**
 - Recruited Commander James G. Liddy (Retired U.S. Navy Seal) the former leader of the U.S. Navy's elite Anti Terrorism/ Force Protection Assessment Program, "Red Cell"
 - Commander Liddy and his team's expertise was developed through the combined experience of over 250 assessments of critical infrastructure sites around the world
 - Launched a new business unit, Layered Security Solutions (LSS) and establish operations in Norfolk Virginia
 - Closed two contracts with the U.S. Department of Homeland Security valued at \$3.3m
- ✓ A significant aspect of an IVA is to identify and recommend technology solutions that can help to mitigate risks and maximize recovery.
- ✓ Our company is well positioned to leverage the IVA process to design and repackage our world leading naval technology to provide solutions to enhance maritime security.



2008 Focus

The company is set to deliver on a number of strategic goals in 2008:

- ❑ **Secure** new contracts in the United States, United Kingdom and Canadian military and security markets
- ❑ **Secure** U.S. maritime/port security Integrated Vulnerability Assessments contracts
- ❑ **Close** our first project to provide our naval situational awareness technology to the maritime security market
- ❑ **Establish** a new strategic partnership with a large defence contractor
- ❑ **Continue** to leverage the company's core technology to develop and enter into adjacent and new markets



Thank you

For more information, please go to our website at www.osigeospatial.com or call

Jane Hayward
Investor Relations
(613) 287-8004

